

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00490 291700Z

15

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 291110Z JAN 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 6667

UNCLAS STOCKHOLM 0490

FOR BIC/OIM:TRAFTON

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: PROCUREMENT: GOOD/PACKAGING SHOW

1. SIGNED NTM PA RECEIVED FROM SELO-GJERSTRUP, LTD, DENMARK
FOR A) RAYTHEON COMPANY (NTM); B) FRANKLIN ELECTRIC (NTM);
C) SAM STEIN ASSOCIATES, INC.; D) THE KARTRIDG
PAK CO.; (OTM); AND E) LINKER MACHINES, INC. (OTM).

2. REF OIM FOLLOW-UP REQUESTS: ATLAS SYSTEM AB DECLINES FOR
WEBER MARKING SYSTEMS

3. STC HAS IN HAND A TOTAL OF 10 PA'S FOR THE FOLLOWING
PARTICIPANTS: A) FMC CORPORATION-VITA FREZE OPERATIONS;
B) MARLEN INTERNATIONAL; C) PACKAGE MACHINERY CO.;
D) NIECO DIV. NPI CORPORATION; E) BOSPORUS- POTOMAC;
F) PACKAGING SYSTEMS; G) BUTCHER BOY INTERNATIONAL;
H) DORSEY-MCCOMB; I) ALLAN REHNSTROM & CO. AB (FOR
GAST MANUFACTURING CORPORATION; WILKENS ON CORP.; AND
SPRAYING SYSTEMS CO.) AND J) SELO-GJERSTRUP LTD. (FOR LINKER
MACHINES; SAM STEIN ASSOCIATES; FRANKLIN ELECTRIC; THE
KARTRIDG PAK AND RAYTHEON CORPORATION).

4. STC VERBALS: A) REF OUR 333. A) URSCHER LABORATORIES,
AS REPORTED BY LOCAL AGENT. FOR OIM PROCUREMENT; B) REF OUR
287. B) TELES ONIC-TRESCOTT; AND C) HURRE OY FOR JAMISON
DOOR COMPANY IF PRINCIPAL PAYS HALF NTM FEE AS OFFERED
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ACCORDING TO OIM'S FOLLOW-UP REQUEST. ACTION REQUESTED:

ASK JAMISON URGENTLY CONFORM THEIR WILLINGNESS TO PAY
HALF NTM FEE DIRECTLY TO HURRE.

5. ACTION REQUESTED: STC URGENTLY NEEDS PRODUCT CHARACTER-
ISTICS FORMS FOR NIECO DIV. NPI AND BOSPORUS-POTOMAC.

6. ACTION REQUESTED: PLEASE CABLE STATUS REPORT ON OIM
PA' S IN ADDITION TO THE ONE' S LISTED THIS CABLE AND
VERBALS. OUR INFORMATION IS BASED ON SEVERAL TELEPHONE CON-
VERSATIONS AND THEIR COULD BE CONFUSION IN SOME OF THE
CASES.
STRAUSZ-HUPE'

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STOCKH00490
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760035-0119
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976017/aaaaagev.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hattaycs
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUL 2004 by schwenja>; APPROVED <27 JUL 2004 by hattaycs>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROCUREMENT: GOOD/PACKAGING SHOW
TAGS: BEXP, SW
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006